

NEW—&gt;

**Ultimate Growth Business—Under FULL Management****Environmental Necessities—Everyone Needs These Products**

Wholesale and distribution business supplying products and services to BOOMING WA markets. Earns over \$1m profit **UNDER MANAGEMENT**. Add another \$175,000 if you'll be running it yourself !! Sales and profits growing every year.

- \$2.2m plus forward orders—and every order has a deposit paid !
- Very low advertising—almost all orders come via referrals from satisfied customers
- Only 5 days a week, low staff, strong cashflow and excellent central location—it'll be hard to find a better business
- Extended handover period—the owners will stay for 12-24 months to ensure your success

Sales \$5,715,147 Profit \$1,081,705 under management Price \$3,100,000

Russell or Martin 9382 3077 or russell@pbsbusiness.com.au

ref: RL2704C

**Repeat Order Manufacturing—Owners Retiring**

Clients in a wide range of industries **NATIONWIDE** with strong sales growth. **Owners retiring after 20+ years.**

- 6 experienced and loyal staff keen to stay with the business
- Excellent Low Maintenance Plant & Equipment
- Repeat Order Clients Across Many Business Sectors
- Huge Expansion Potential with Great Central Location
- Excellent handover period for new owner

Sales: \$731,125 Profit: \$290,498 Price: \$765,000

Russell or Martin

ref: RL90E

9382 3077 or martin@pbsbusiness.com.au

**High Profile Essential Products Distributor**

Easily managed business in one of the best growth industries, which keeps on enjoying growing demand.

- Substantial Government Subsidies to end users
- Very high brand recognition
- Products practically sell themselves
- Wide range of extra bonus sales to customers
- Low staff and easy to manage business

Sales: \$2,280,000 Profit: \$311,848 Price: \$896,000

Russell or Martin

ref: MD901R

9382 3077 or martin@pbsbusiness.com.au

**Wholesale—Exclusive Agencies**

Specialist supplier of essential products now required in every commercial building.

- 5 Day Week
- Sales throughout Australia & New Zealand
- Low staff and very well laid out premises
- Increasing sales—well up on last year
- Owner Retiring—Manager prepared to stay for 2 years +

Sales \$2,820,920 Profit \$681,196 Price \$2,300,000

Russell or Martin

ref: RL2628C

9382 3077 or russell@pbsbusiness.com.au

**Highly Profitable Restaurant & Bar**

One of Perth's best venues. Long established with great reputation—very low advertising expenses.

- Long serving loyal staff, low hours for owner
- Consistently outstanding financial performance
- Long lease available in prime location
- Very low advertising
- Private dining room for corporate events

Sales \$1,542,551 Profit \$421,370 Price: \$1,200,000

Russell or Martin

ref: RL1952S

9382 3077 or russell@pbsbusiness.com.au

**Service Business—Perth Southern Suburbs**

Excellent profit, flexible hours, established client base. Profit based on Monday to Friday 40 hours.

- Established over 6 years, great reputation
- High gross profit
- Good growth potential !
- Owner selling to move overseas

Sales \$133,000 Profit \$95,848 Price \$159,000

John Denton

ref: JD2066T

0417 918 717 or john@pbsbusiness.com.au

**Huge Order Book & Rapidly Increasing Sales**

Still going strong, supplying essential products – Business to Business to a long established repeat order client base.

- Market Leader with 32 years strong history
- Diverse products and diverse markets
- Work scheduled for 2010 and beyond
- **Can be run under Full Management**
- No stock & long life equipment—you bank will love this !

Sales \$3,318,355 Profit \$1,038,322 Price \$2,600,000

Errol du Boulay

ref: ED1721J

0418 927 901 or errol@pbsbusiness.com.au

**Opportunity Knocks With This Cheapie**

You'll get all the upside when you buy this business, the economy is turning and confidence is rising.

- Currently runs under management
- Suitable for business migrant or first time owner
- Prominent retail location north of the river
- Great exposure to resources driven employment growth

Sales: \$368,000 Profit \$72,000 Price: \$120,000

Errol du Boulay

ref: ED2109T

0418 927 901 or errol@pbsbusiness.com.au

**Rock Solid Wholesale—Absolutely Brilliant**

Non-stop repeat orders received daily from a local client base, 2008/09 sales grew by 24%, 2009/10 ahead by 25% so far !!

- 5 day week, low staff, fun & easy to manage
- 15 years history
- Solid contracts in place
- Low staff, low stock, low working capital = bankers dream

Sales \$921,280 Net \$333,309 Price: \$930,000 + stock

Pat Keenan-Smith

ref: GN2089SP

9382 3077 or pat@pbsbusiness.com.au

### Better Than A Goldmine—Mining, Hospitals, Oil & Gas, Power Stations, Industry ..... Serious Wealth Generator—No Industry Experience Needed

The business has recently become a **direct supplier to the “who’s who” of some of Australia’s largest** mining and resources companies, corporations and government agencies. Able can be managed by anyone with a knowledge of general administration. The staff are more than capable of handling the technical aspects of the operation. You can even run under **FULL MANAGEMENT**.

• Every industry needs these products & services—**the growth potential is outstanding.**

• Cashflow Excellence, Repeat Orders from existing clients—no selling required

• Low stock, low wages, low operating costs = low working capital requirements

Sales \$4,103,000 Profit \$1,423,089 Price \$2,300,000

**Errol du Boulay** 0418 927 901 or [errol@pbsbusiness.com.au](mailto:errol@pbsbusiness.com.au)

ref: GN1577PED

#### Premier Aluminium Fabrication Business

Servicing blue chip clients throughout WA, this fully staffed business is very easy to manage—no experience is needed..

• Excellent reputation, premium products, repeat orders

• Extended handover—**one owner will stay for 2 years !!**

• Order book has \$1m orders waiting for the new owner

• Long established, highly secure repeat client base

• High value long life plant & equipment

Sales \$5,490,909 Profit \$738,589 Price \$2,400,000

**Russell or Martin** ref: RL2091A

9382 3077 or [russell@pbsbusiness.com.au](mailto:russell@pbsbusiness.com.au)

#### Custom Manufacturing—Long Established

An excellent reputation built over 20 years means no advertising and growing profits. No experience required !

• Low staff and low hours for owner

• Extended handover period—6 months minimum

• Strong established well known branding

• Large order book ready for new owners

• Excellent cashflow

Profit \$329,263 Price \$844,000

**Russell or Martin**

ref: MD2890P

9382 3077 or [martin@pbsbusiness.com.au](mailto:martin@pbsbusiness.com.au)

#### Once In A Lifetime Opportunity

This is the perfect opportunity to grow your wealth—some sales & marketing expertise will see this business boom !!

• Sales throughout WA—easily relocate to where you are !

• Environmentally friendly products

• Lucrative market with low competition

• No experience needed—full training provided

Sales \$531,000 Profit \$140,000 Price \$315,000

**Errol du Boulay** ref: ED2581R

0418 927 901 or [errol@pbsbusiness.com.au](mailto:errol@pbsbusiness.com.au)

#### Essential Products—No Local Competition

With the new port to be built in Geraldton, millions of dollars will pour into the local economy—

• 5 day week, long holidays for owner

• Low working capital requirements

• Low staff, home based and can run under management

• Recession proof products

• Very low risk and strong growth prospects

Sales \$1,682,000 Profit \$603,000 Price \$1,195,000

**Errol du Boulay**

ref: ED0898M

0418 927 901 or [errol@pbsbusiness.com.au](mailto:errol@pbsbusiness.com.au)

#### Unique Rock Solid Lifestyle Business

Break the shackles and enjoy the chance to own a business with heaps of up side and plenty of security with a reliable client base.

• Established 20 years

• Home based, no lease, no staff, no worries

• Huge potential—the sky’s the limit

Sales \$162,636 Profit \$128,173 Price \$270,000

**Ralph De Giorgio** 0409 883 798 ref: RD3018

**Robin Blay** 0419 906 406 or [ralph@pbsbusiness.com.au](mailto:ralph@pbsbusiness.com.au)

#### Import Distribution—Australia Wide

This completely integrated business is a one-of-a-kind Perth based business supplying Australia’s largest and fastest growing industries.

• Sells to practically all industries

• Repeat order consumable products

• Low staff, low overheads, high gross profit

• Excellent cashflow and great suppliers

Sales \$604,198 Profit \$125,989 Price \$340,000 + stock

**Pat Keenan-Smith** ref: GN2412HPK

9382 3077 or [pat@pbsbusiness.com.au](mailto:pat@pbsbusiness.com.au)

#### Manufacturer—Excellent Customer Base

Sales and Profits of this business are increasing every year.

• Wide range of customers in many different market segments

• Excellent plant & equipment

• Repeat orders from strong client base

• Owner Retiring—full handover training provided

• Low staff & 5 Day trading

Sales: \$1,320,655 Profit: \$435,356 Price: \$1,145,000

**Russell or Martin** ref: RL2343M

9382 3077 or [martin@pbsbusiness.com.au](mailto:martin@pbsbusiness.com.au)

#### Fantastic Karratha Florist & Giftware

Wonderfully consistent performance with very little competition.

• Established over 30 years, same owners last 15 years

• Prime location in Karratha ready for next BOOM

• Broad range of products & services

• Corporate, business and public clients

Sales \$930,000 Profit \$107,000 Price \$215,000 + stock

**Call John Denton** ref: JD2117K

0417 918 717 or [john@pbsbusiness.com.au](mailto:john@pbsbusiness.com.au)

### Sky Rocketing Sales—No Matter What The Economy Is Doing

#### Owner/Manager Works Only 30 Hours Per Week

Low casual staff simply measure, pack and dispatch—and you count the money !! Even Better- new developments to hand are generating a record number of forward orders in readiness for the new buyer to take advantage of.

- Systematic semi production line
- Pre-packaged Supermarket products
- Long established ,highly secure repeat client base
- 9 out of 10 people consume this product **regularly**

Sales \$1,143,440 Profit \$315,642 Price \$908,000 + Stock

Pat Keenan-Smith 9382 3077 or pat@pbsbusiness.com.au

ref: GN2018BPK

#### Specialty Retail in Prime Location

Having recently joined a premier buying group and rebranded, sales and profits are really soaring ahead.

- Excellent staff and management
- Can run under full management
- Best brandname products in the industry
- Sales up by 20% in the last 3 months

Sales: \$1,127,604 Profit: \$145,023 Price: \$377,000

Russell or Martin ref: RL2428S

9382 3077 or martin@pbsbusiness.com.au

#### Wholesale, Distribution, Retail, Newsagency

Excellent cashflow from this business to business stationery supplier. Fantastic new shop fit-out in superb location.

- Low staff, easily managed
- 6 day week trading
- Wide product range brings in repeat orders
- Excellent lease

Sales \$929,928 Profit \$193,268 Price \$480,000 + stock

Pat Keenan-Smith ref: GN2863PK

9382 3077 or pat@pbsbusiness.com.au

#### Something Different, Prime Retail Location

Unique lifestyle health business with stunning presentation!

- Excellent franchise support
- Easy to learn products and services
- Excellent cashflow
- High quality fixtures & fittings

Sales \$336,706 Profit \$133,124 Price \$349,000

Robin Blay ref: RB1908E

0419 906 406 or robin@pbsbusiness.com.au

#### Cash is King—Restaurant & Takeaway

This business is located SOR in one of the fastest growing suburbs of Perth, with large repeat business.

- Loyal & experienced staff
- Very popular—just look at the queues !
- Over 50% return on investment !!
- Excellent growth potential

Sales \$1,062,307 Profit \$333,199 Price \$690,000

Ralph De Giorgio 0409 883 798 ref: RD3015

Robin Blay 0419 906 406 or ralph@pbsbusiness.com.au

#### Pure, Natural, Healthy & Profitable

Here's the perfect North of the River food franchise with superb brand name recognition.

- Easy to manage, full training & support
- High gross profit—74% !!
- Can also run under management
- Growing demand, prime location

Sales \$669,539 Profit \$150,000 Price \$320,000

Ralph De Giorgio 0409 883 798 ref: RD2836

Robin Blay 0419 906 406 or ralph@pbsbusiness.com.au

#### Lenard's Chicken Mandurah—Franchise

Award winning franchise system that gives you all the support needed to succeed.

- Market Dominance with Strong Branding
- Low Stock
- Solid Sales Growth & Excellent Cash Flow
- Professional Marketing
- High quality fitout

Sales \$1,307,337 Profit \$126,131 Price \$250,000

Ralph De Giorgio 0409 883 798 ref: RD4216

Robin Blay 0419 906 406 or ralph@pbsbusiness.com.au

### Retail At It's Best

With turnover exceeding \$2.4M, this retailer sells essential products in a growing region of Perth. With a consistent **GROWTH** in sales this long established business has been servicing the local area for 15 years.

- Runs under management—owner spends very few hours on the business
- Established in the area for over 15 years with an excellent reputation
- Largest range of products in Metro area
- Exclusive Agreement with a leading supplier, NOT a franchise this independent business keeps all of its profits !!
- Small dedicated team of 4 people who will practically run the whole business for you

Sales \$2,400,000

Profit \$230,000

Price \$494,000 + stock \$200,000 approx.

John Denton

0417 918 717 or john@pbsbusiness.com.au

ref: JD1848B

### High Growth, High Margin Products and Added Value Services Mining, Education, Industry, Health, Government

Everything is set up and in place for a new owner to capitalise on this unique market opportunity in strong growth markets. Established for over 15 years and an industry leader with clients spread across Western Australia and NSW.

- Excellent management team—owner only works 20 hours per week
- Very high profile clients in high growth industries, large percentage of repeat sales
- Very low competition in fast expanding markets, selling multiple brand name products and high margin services
- Ongoing service contracts with many customers

Sales \$2,171,938

Profit \$461,123 (and growing fast in 2009/10)

Price \$1,440,000

Russell or Martin

9382 3077

[martin@pbsbusiness.com.au](mailto:martin@pbsbusiness.com.au)

RL2720A

### Leading Manufacturing Business

This is a superb manufacturing business with full-time Factory Foreman and experienced staff in place to handle the day to day operations. Its track record speaks volumes – quality finished products, client satisfaction and repeat orders = strong profit growth !

- **Established over 30 years** with a reputation for high quality and excellent customer service.
- **One owner retiring**, the other partner is younger and wants to stay for 2 years or longer—what a great handover period !
- Forward orders exceed \$1M, with new orders being placed daily.
- Many repeat order customers, sales throughout Perth and even throughout WA—excellent growth opportunities.
- High value plant & equipment which has a long life, much of it is relatively new. **Nearly half the price is plant & stock !!!**

Sales \$5,490,909

Profit \$738,589

Price \$2,400,000

Russell or Martin

9382 3077 or [russell@pbsbusiness.com.au](mailto:russell@pbsbusiness.com.au)

ref: RL2091A

### High Profits To Part-Time Owner

This unique quality business will EASILY FUND ITS OWN ACQUISITION. Fantastic cashflow—100% cash sales! No specific experience required. The business is highly systemised, with detailed operational procedures in place. Operational managers are in place so that the, like the current owner, you simply need to look after bookkeeping and administration.

- Sales and profits continue to grow, with many unique advantages over their competitors
- Great location, well known business with excellent reputation
- No advertising—apart from a small yellow pages advert—with a very high number of repeat customers
- Wide range of areas where you can grow this business

Sales \$1,542,551

Profit \$421,370

Price: \$1,200,000

Russell or Martin

9382 3077 or [martin@pbsbusiness.com.au](mailto:martin@pbsbusiness.com.au)

ref: RL1952S

### BUSINESSES WANTED FOR CASH BUYERS

Buyers looking for wholesale and manufacturing businesses:-

- Building Products Wholesale / Retail up to \$1M to \$20M
- Electrical Products Wholesale /Retail up to \$1m to \$35M
- Plumbing Products Wholesale up to \$100M (large corporate buyer)
- Building Products Manufacturing \$500k to \$5M
- Building and Trades Services up to \$1M
- Security Products Wholesale \$1M to \$5M

Russell or Martin

9382 3077 or [martin@pbsbusiness.com.au](mailto:martin@pbsbusiness.com.au)

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